



CASE STUDY

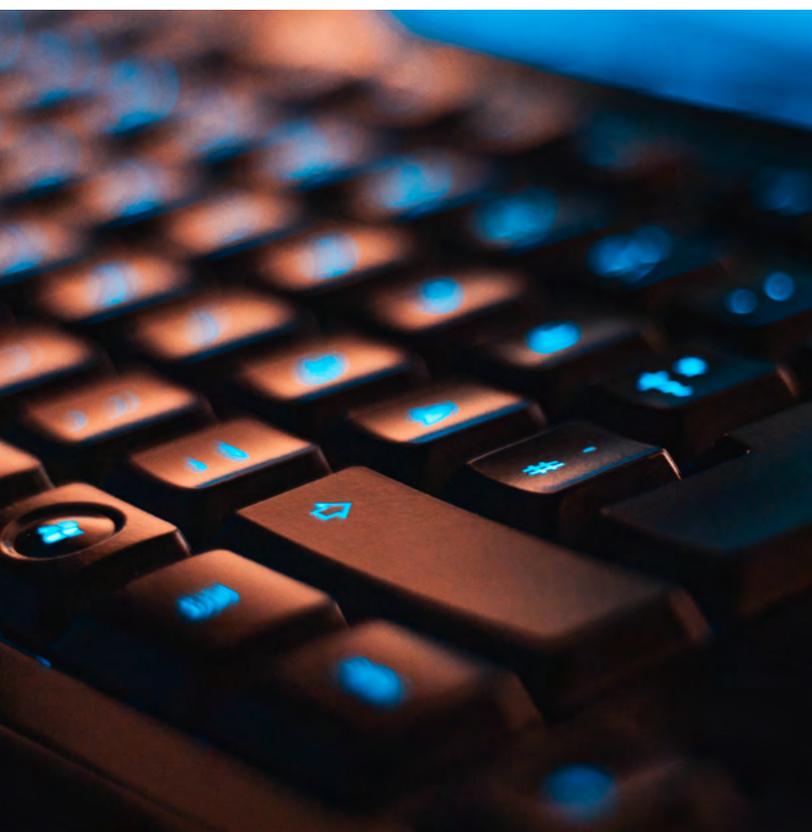
INVESTMENT TECHNOLOGY PARTNERS

THE STORY

Founded in 2005, Investment Technology Partners (ITP) is a highly recognized software company, based in Lancaster, Pennsylvania. ITP builds and oversees high quality IT infrastructure for 100 small and medium sized financial firms specializing in hedge funds, investments, mutual funds and real estate trusts. ITP also takes on the fiduciary responsibilities of ensuring clients' software devices are up to date, tracking malware, co-writing security policies and generating reports for the FCC. ITP believes in forming strong, interactive relationships with its large roster of clients and consistently aids them in managing over 800 employees.

THE CHALLENGE

Due to ITP's tremendous lineup of clients, they required one centralized software system that efficiently and effectively managed client IT infrastructures. In an effort meet the individual needs of each client, ITP would install different hardware and software systems at each client location, which necessitated inflated budgets, more resources, and a considerable amount of time. This also made the tracking of malware and security breach issues a very painstaking and difficult process. ITP could not find one cloud-based solution that satisfied the needs of all clients.



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For 10 years, we did what we could to meet every client's individual needs. However, it became more and more difficult to manage our software systems in the same manner. We investigated a few different service providers, but felt they lacked the breadth of software and the up-close guidance we needed for adequate deployment.

JOHN BOULANGER
CHIEF TECHNOLOGY OFFICER

THE SOLUTION

After careful consideration, ITP discovered that Cloud Management Suite was the most efficient and inclusive device and software management system it had come across. After a free trial illustrating the many functions and features of the system, Boulanger and his team decided to move forward with implementation.

In 30 minutes, ITP was able to successfully deploy to 50 computers across 15 offices, from a single dashboard. In addition, ITP currently spends a nominal amount of roughly \$300 per month in order to adequately manage 15 offices. Cloud Management Suite's team proved to be very hands-on during this process and further influenced ITP to look towards full implementation for its 100 clients (800 employees and devices).

CLOUD MANAGEMENT SUITE EXPERIENCE

Boulanger states, "When Verismic came along, we knew we were onto something special. The range of programs and features on their Cloud Management Suite was exactly what we were looking for. Not only were we able to get the system up and running in record time, we were blown away by the easy installation. The guidance Verismic's team provided was phenomenal, particularly their efforts in answering pertinent questions and expert abilities in solving initial issues."





We could not be happier with Cloud Management Suite, and look forward to deploying it to all of our valuable clients. Meanwhile, the 15 locations already utilizing the system have had nothing but positive feedback—a real sign that we made the right choice.

I would recommend them in a heartbeat.

JOHN BOULANGER, CTO

EXPLORING THE BENEFITS

As a result of implementing Cloud Management Suite, ITP now has the ability to monitor and manage a high number of financial firms with ease, while saving a considerable amount of money.

ITP can now generate vital reports quickly and efficiently, without wasting time and energy on compliance, which used to take up to 70 percent of the process. With no on-site deployment necessary, Cloud Management Suite helps ITP avoid technical problems and allows them to monitor and manage asset managers by logging into just one location.

Also, ITP can now seamlessly avoid malware and security breaches, while keeping track of current updates for all users. By utilizing Cloud Management Suite, ITP expects to save thousands of dollars once it deploys to all clients.

ABOUT US

Cloud Management Suite allows you to get the complete picture of your entire IT environment from the cloud. Automatically discover network devices, remotely deploy software applications and automate patch management. A single web-based console allows access to any device from anywhere.

Headquartered in Aliso Viejo, California, Cloud Management Suite is a growing and dynamic organization with offices in four countries and 12 partners in nine countries. For more information about Cloud Management Suite and how we've revolutionized IT systems management, visit www.cloudmanagementsuite.com.



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